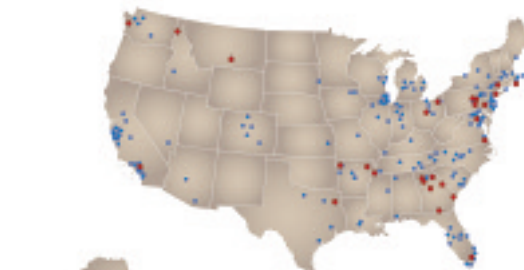


# ACORN CRO

**ACORN CRO**  
1770 Kirby Parkway, Suite 400  
Memphis, TN 38138  
Tel: 901-435-5570  
Toll Free: 1-877-767-2267  
Fax: 901-435-5595  
Web: [www.ACORNcro.com](http://www.ACORNcro.com)

**Key Contact: Tara Webb, Sr. Director, Business Development**  
E-mail: [Twebb@ACORNcro.com](mailto:Twebb@ACORNcro.com)



Red Dots = ACORN Network  
Blue Dots = Extended Site Relationships

## Vital Statistics

**Year Founded:** 2002

**Number of Employees:** Approximately 100 employees

**Annual Revenues:** \$15 million

**Key Personnel:** Lee Schwartzberg, M.D., FACP, President; Steve Coplon, MHA, Chief Executive Officer; Edward J. Stepanski, Ph.D., Chief Operating Officer; Paul A. Phillips, Vice President Operations; Mark S. Walker, Ph.D., Director, Scientific Management; Tara Webb, MS, Senior Director, Business Development.

## Who We Are

ACORN CRO IS A FULL-SERVICE, oncology-focused contract research organization with a passion for providing value-driven, quality solutions to the pharmaceutical and biotech industry. Dedicated to sponsor success, ACORN CRO provides guidance from world-renowned oncologists; unparalleled customer service in monitoring, clinical data management, statistical analysis, medical writing and project management. ACORN CRO reinforces its leadership position daily as it is accelerating the research process for sponsors, investigators and patients.



**Edward J. Stepanski, Ph.D.,  
Chief Operating Officer**

## Major Markets

ACORN CRO PROVIDES SERVICES in the Americas and the Caribbean. The ACORN Network and its extended practice relationships (see map) deliver comprehensive coverage and an efficient jumpstart for trial accruals. As important as location, ACORN trials consistently attract a broad-based demographic, including higher African-American participation than US averages.

## Services Offered

### Clinical Research

- Feasibility Studies
- Site Training/Selection/Monitoring
- Protocol Design
- Regulatory Management
- Patient Recruitment
- Safety Monitoring
- GCP Audits
- Web Portal
- Trial Marketing

### Data Management

- Proprietary Guardian EDC™
- CRF Design and Production
- Web-based Study Resources

### Biostatistics

- Consultation Services
- Development of Randomization Schedules
- Analysis Plans
- Analysis and Interpretation
- Study Design and Protocol Development
- DSMB

### Medical & Scientific Writing

- Consultation Services
- Clinical/Statistical Reports
- Scientific Publications and Presentations
- Manuscripts
- Integrated Safety/Efficacy Summaries



**Lee S. Schwartzberg, MD, FACP, President & Chief Medical Officer**

[www.ACORNcro.com](http://www.ACORNcro.com)