

**Asterand plc**  
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## Vital Statistics

**Year Founded:** 1996

**Number of Employees:** 92

**Approximate Annual Revenues:** £ 7.6 million (2007)

**Key Personnel:** Martyn Coombs, Chief Executive Officer; John Stchur, Chief Financial Officer; Dr. Victoria Blanc, General Manager, US Operations; Tony Brown, General Manager, UK Operations; Terry Reilly, Vice President of Sales & Marketing; Carol Cawston, Human Resources Director; Matthew Lear, Director of Strategic Alliances.

## Who We Are

ASTERAND PLC (LSE:ATD) IS A LEADING global provider of high quality, well-characterized human tissue and human-tissue-based services to pharmaceutical and biotechnology companies engaged in drug discovery research. Our mission is to be the human tissue solutions partner of choice for pharmaceutical companies aiming to improve the effectiveness of their drug discovery and development programs. Asterand is uniquely positioned to provide a comprehensive approach to meet the research needs of pharmaceutical and biotechnology companies. From our offices in Royston (United Kingdom) and Detroit, Michigan (USA) we have more than 90 employees focused on providing services and products to accelerate drug discovery research from target identification through to compound evaluation and drug safety.



## Major Markets

ASTERAND PROVIDES human tissue and human tissue-based services to pharmaceutical and biotechnology companies all over the world.

## Services Offered

ASTERAND OFFERS UNPARALLELED ACCESS to human tissue through its worldwide network of active collaborative donor institutions. Our XpressBANK™ biobank contains several hundred thousand specimens from a broad range of therapeutic areas and with diverse ethnic representation. In addition, our renowned quality assurance procedures provide stringent controls on specimen collection and characterization, and on the corresponding clinical data. Through our ProCURE™ service, human biospecimens as well as associated clinical data can be custom collected to meet special research requirements. Asterand's Services division offers exemplary scientific expertise in human tissue research. Through our PhaseZERO® drug discovery services platform, we provide a collaborative scientific approach to deliver human tissue based data on target and biomarker validation as well as compound potency, efficacy, disposition and safety.

[www.asterand.com](http://www.asterand.com)

