



Uncommon Value. Everyday Excellence.

**Norwich Pharmaceuticals**  
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## Vital Statistics

**Number of Employees:** 450

**Key Personnel:** Christopher Calhoun, president; Carolyn Gherardi, vice president, new business and initiative management; Dan Casey, vice president, business development; John Salvagno, vice president, operations; Jim Carmelitano, quality assurance.

## Who We Are

NORWICH PROVIDES SUPERIOR OUTSOURCING solutions to the pharmaceutical industry in the areas of contract manufacturing, packaging and quality services. We have the knowledge and capabilities of a large pharmaceutical manufacturer supported by a unique culture of accountability and focus on customer service. This combination of skills, experience and values makes us fast, flexible and capable to bring products to market with maximum efficiency, quality and consistency.

- Contract manufacturing of Rx and OTC pharmaceuticals
  - Development
  - Scale-up
  - Clinical Trials
  - Commercial
- Packaging
- Quality services
- Turnkey logistics services
- Project management
- MRP II and SAP systems
- Metrics and KPIs to monitor performance

### Recent Capabilities:

- Tote over press and encapsulator capability
- Expanded and upgraded laboratory capabilities
- Bosch 1500 Encapsulator (5 encapsulators total)
- Pilot Scale Granulating, Tableting and coating with
- Solvant Capability

### Coming in 2009:

- SupplyScape Nexus solution/ ePedigree
- Transdermal Patch Manufacturing
- Regulatory Services

### Facility:

- 375,000 sq. ft. fully suited facility
- HEPA filtration throughout manufacturing facility
- Small Scale Manufacturing: A self-contained module dedicated to clinical and smaller volume needs
- Controlled substance capability
- Supply Assurance: Redundant utilities throughout

- Intermediate Potency Manufacturing: A “plant within a plant” and other modules specially equipped to contain blending, granulating and tableting operations

### Quality:

- Strong quality and regulatory culture
- Rigorous staff training in every aspect of operations
- Demonstrated compliance record with FDA, EMEA, and MHRA

## Services Offered

### Manufacturing

- Tablets
- Capsules
- Urethane Sponges
- Non-sterile Liquids
- Gels

### Solid Dose

- Dry Granulation
- Wet Granulation
- Pilot and Large Scale
- Fluid Bed
- High Shear

### Packaging

- Bottles
- Specialty Applicators
- Blisters
- Carding

### Quality Assurance/Laboratory Services

- Analytical
- Stability
- Microbiology
- Validation

### Technical Services

- Product/Process Development
- Regulatory



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